

Allan Cantos

Application
Specialists

Career Driver

Leading teams to develop and deliver innovative software products and services that solve real customer needs, and have commercial value in the global market. Hands on iPhone application design and development.

Summary

Technology start-up professional. Achievements include:

- Hands on design and development of iPhone applications.
- Founded enterprise software company providing world class internet delivered services. Grew to \$1M revenue preparing company for technology acquisition by industry leader Caldera in 2001. Developed product strategy; negotiated OEM deals.
- Identified competitive issues and executed corrective action doubling customer base in one year by providing superior product & services. Reengineered business processes for the delivery of enterprise service solutions to Fortune 500.
- Reorganized operational strategy by reengineering deployment processes resulting in improved quality, and reduced service delivery time by 20%. Took control of R&D to redefine tooling and affect operational changes.
- Renegotiated supplier contracts to reduce data center costs by \$500K/yr (25%) while improving customer delivery time 80% through process automation.
- Successfully managed offshore development team minimizing R&D costs
- Built fault tolerant, highly scalable 24x7 e-commerce internet service, utilizing commercial and open source technologies.
- Skillfully managed 24x7 data center operations delivering enterprise applications and services to **Fortune 100** clients worldwide
- Built extensive testing lab utilizing virtualization technology replacing physical lab

Special Skills

Track record of delivering sophisticated technology product and service solutions.

- Leadership – of development and operational teams
- Project Management - skilled and effective Project Manager
- Technology Transition – navigate start-up teams from development to production
- Management – optimizing people and finances to meet objectives

Employment History

FRS Global, Director of Application development 2007-2009

Alpine Swift, Technical Consultant 2003-2006

Zeborg, Director of Development and IT Operations 2002-2003

Caldera International, Director of Online Services 2001-2002

Acrylis (Purchased by Caldera) CTO & Founder 1998-2001

Education

M.S. Computer Science, UC Berkeley, Berkeley, CA

B.S. Mathematics, SUNY at Binghamton, Binghamton, NY

Professional Achievements

- **CISSP**, Certified Information Systems Security Professional
- **Patents**: Method & Apparatus for Monitoring Computer Systems and Alerting Users of Actual or Potential System Errors, 2003

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